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Bill Wilson is a Senior Consulting Associate with The Hartman Group, a technology based consulting firm specializing in business assessment, the optimization of manufacturing and business processes, and program management. With more than 27 years of leadership experience and a broad technical background, Bill brings a wealth of practical knowledge to every THG project. Clients can count on Bill's customer-focused, hands-on approach to provide practical, sound solutions to their specific needs.

Over the past five years with The Hartman Group, Bill has been instrumental in developing and implementing new product commercialization processes, optimizing manufacturing processes, and driving ISO certification/compliance for THG clients. Bill uses a variety of assessment tools, including in-depth customer and supplier surveys, to understand the strengths and weaknesses of each client's business. He is skilled at working with and gaining buy-in at all levels from upper management to the shop floor. Bill's sensible approach to process improvement implementation has repeatedly reduced time and waste while improving quality.

During his career at the Eastman Kodak Company, Bill held positions in product design, quality assurance, customer support, finished product procurement, and program management. He led the development of major products using a shortened commercialization cycle that also greatly enhanced focus on worldwide customer requirements. As a manager for finished product procurement, Bill conducted business and process assessments, both domestically and overseas. He worked closely with suppliers to improve product quality, cost, and availability while enhancing overall company performance. In developing and negotiating effective contractual agreements with suppliers, he created the groundwork for highly effective, long-term business relationships.

Bill received his B.S. degree in Mechanical Engineering from Clarkson University and continued his technical training by pursuing a Masters degree from the Rochester Institute of Technology. He has also completed extensive coursework in process improvement methodologies, such as design of manufacturing cells, design for 6-sigma manufacturing, supplier certification, as well as a number of project management topics. Bill is active in a number of professional organizations, including the Product Development & Management Association.